

GES is pleased to have been selected the official service contractor by the Show Organizer to design and produce your show. Our goal is to ensure your show participation is a success.

GES is involved in many areas relative to the show and if at any time during the planning process you are unsure where to turn, just ask us, we are at your service.

Please ensure that you review this section carefully as it contains information, **DISCOUNT PRICES** and order forms for each of the many services being provided by **GES**.

For your convenience, we will be offering the following services:

- ✓ Online Ordering
- ✓ Furnishings
- ✓ GEM Exhibits & Accessories
- ✓ Signs & Graphics
- ✓ Plants
- ✓ Installation & Dismantling Labour
- ✓ In-Booth Forklift
- ✓ Material Handling
- ✓ GES Logistics / Shipping

To take advantage of our **DISCOUNT PRICING**, all order forms and full payment must be received on or before the Discount Date of September 30 as indicated on each form. **GES** accepts Visa, Mastercard, American Express, Cheques and Cash as methods of payment for our services. All exhibitors are responsible for payment of G.S.T. when exhibiting in Alberta.

If you need assistance or additional information, please contact our **Exhibitor Services Department at (403) 243-2212.**

online ordering



ORDERING PRODUCTS AND SERVICES ONLINE IS FAST... SIMPLE AND SECURE.

- Step 1** To access online ordering go to: www.gesexpo.ca
- Step 2** Select event city, click “Online Ordering”
- Step 3** Click “Login & Order Online” beside your show
- Step 4** You will need to create a permanent Online Ordering account:
- > Click “Sign Up”
 - > Click “New Exhibitor”
 - > Complete Add Exhibitor Information, click “Save”
 - > Complete “User Profile”, click “Next”
 - > Read the “Terms and Conditions”
 - > To continue, click “I Agree”, click “Finish”
 - > Select your Show, proceed with your order

Please keep your User ID and Password for future ordering on shows and events serviced by GES.

Remember to order early to avoid extra costs.

Thank you for your order.

#3030 - 2600 Portland St. SE Calgary, Alberta, T2G 4M6 Tel: (403) 243-2212 Fax: (403) 243-3868 Toll Free 1-800-636-8235 www.gesexpo.ca

SHOW: 2011 Calgary Baby Show

EXHIBITOR INFORMATION

BOOTH #: _____

COMPANY _____

STREET _____

CITY _____ PROV/STATE _____ CODE _____

E-MAIL _____

PHONE _____ FAX _____

CONTACT NAME _____

IMPORTANT - READ CAREFULLY

Please fill out The Credit Card Authorization below if:

- You or your company are forwarding payment to GES in the form of a cheque.
- There is any possibility you or your representative will be ordering any service on-site.
- You are ordering Material Handling, Installation and Dismantle Labour or In-Booth Forklift Services.

PLEASE COMPLETE THE FOLLOWING

MASTERCARD
 VISA
 AMERICAN EXPRESS
 EXPIRY DATE:

CORPORATE
 PERSONAL

CARD #

CARDHOLDER'S NAME (PRINT): _____

CARDHOLDER'S SIGNATURE: _____

Cardholder's Billing Address: _____

City: _____ Prov/State: _____ Code/Zip: _____

Tel: _____ Fax: _____

This authorization allows GES to charge any fees outstanding after show closing to this credit card (including funds owed due to a cheque returned NSF)

CHEQUES WILL NOT BE ACCEPTED WITHOUT THIS CREDIT CARD AUTHORIZATION

IF THIS AUTHORIZATION IS NOT COMPLETED, ALL ON-SITE ORDERS ARE EXPECTED TO BE PAID IN FULL BEFORE DELIVERY

TO: **GES**
FAX: **(403) 243-3868**
DATE: _____
FROM: _____
SHOW NAME: _____
COMPANY: _____
BOOTH #: _____

✓ To help us ensure we have received your entire order, please check off those forms you are sending us:

- Third Party Billing
- Credit Card Authorization
- Furnishings
- Exhibit Accessories
- Signs
- Plants
- Installation & Dismantle Labour Services
- Material Handling
- GES Logistics / Shipping

Please call to confirm receipt of your order.

***To receive Discount Pricing send your order in
by the Discount Price Deadline Date - September 30, 2011***

Thank you from GES



SHOW: 2011 Calgary Baby Show

EXHIBITOR INFORMATION

BOOTH #: _____

COMPANY _____

STREET _____

CITY _____ PROV/STATE _____ CODE _____

E-MAIL _____

PHONE _____ FAX _____

CONTACT NAME _____

You may arrange for an exhibit house or other agent to handle your display & be charged for services. GES will agree to this arrangement if the exhibit house or agent makes satisfactory payment arrangements with us. Both firms must complete this form and return to GES by the Advanced Price Deadline Date. It is understood and agreed that the exhibitor is ultimately responsible for payment of charges. If your named third party has not paid the invoice before the last day of the show, any outstanding balance will be charged to the exhibitor's credit card.

Exhibiting Company

Name of Exhibiting Company _____ Phone # _____ Fax # _____

Address _____ City _____ Prov/State _____ Code/Zip _____

Authorized Name (print) _____ Authorized Signature _____

CREDIT CARD AUTHORIZATION

MASTERCARD VISA AMERICAN EXPRESS CORPORATE PERSONAL

EXPIRY DATE: _____

CARD # _____

Cardholder's Name (print) _____ Cardholder's Signature _____

Third Party / Exhibit House

Name of Third Party/Exhibit House _____ Phone # _____ Fax # _____

Address _____ City _____ Prov/State _____ Code/Zip _____

Authorized Name (print) _____ Authorized Signature _____

CREDIT CARD AUTHORIZATION

MASTERCARD VISA AMERICAN EXPRESS CORPORATE PERSONAL

EXPIRY DATE: _____

CARD # _____

Cardholder's Name (print) _____ Cardholder's Signature _____

ALL GES SERVICES ARE TO BE CHARGED TO THE THIRD PARTY EXCEPT FOR THE FOLLOWING:

DISCOUNT PRICING:

To qualify for **Discount Pricing**, orders must be received **with payment in full on or before the deadline date.** Late orders will be charged the **Regular Prices.** Orders without payment cannot be processed until payment is received and could be charged the **Regular Price.**

METHOD OF PAYMENT:

GES accepts American Express, MasterCard, Visa, Debit Card, Cheque and Bank Wire Transfers. Purchase Orders are not considered payment. **Exhibitors will be charged a \$25.00 fee for returned NSF cheques.**

BANK WIRE TRANSFER INFORMATION:

To properly credit your account, please complete the **BANK WIRE TRANSFER FORM** included with the GES order forms and send the following information to the GES Exposition Services (Canada) Limited address listed on the Bank Wire Transfer Form.

NOTE: There is a minimum \$20.00 Service Charge (North America) \$40.00 (International) applicable on all wire transfers. Fees vary depending on banks processing wire transfers.

PAYMENT SCHEDULE:

Payment for all services must be pre-paid in full. GES will not provide Material Handling, In-Booth Forklifts, or Installation and Dismantle Labour Services without your company's **CREDIT CARD AUTHORIZATION FORM** on file.

THIRD PARTY BILLING:

You may arrange for an exhibit house or other agent to manage your exhibit & order services on your behalf. GES will agree to this arrangement if the exhibit house or agent makes satisfactory payment arrangements with us. In the event the authorized Third Party does not pay, each exhibiting company is ultimately responsible for all charges incurred on its behalf. See **THIRD PARTY BILLING REQUEST FORM.**

ADJUSTMENTS AND CANCELLATIONS:

Adjustments to your invoice **will not be made after the close of the show.** Some items, services and labour are subject to cancellation fees. Refer to each order form for details.

ALL EXHIBITORS MUST PAY 5% GST ON ALL ORDERS.

Please return confirmation by fax that this wire transfer has been sent to:

Magda Roithmeier
Accounts Receivable
GES

Phone: 905-283-0574 or
Fax: 905-283-0501 or
E-mail ar@ges.com

Your Company Name: _____

Booth Number: _____ Event Name: 2011 Calgary Baby Show

GES BANK INFORMATION

If you are sending Canadian Dollars

PLEASE INCLUDE ALL OF THE FOLLOWING INFORMATION TO ENSURE YOUR FUNDS REACH OUR BANK

Account Name: GES Exposition Services (Canada) Limited
Bank Name: Canadian Imperial Bank of Commerce
Address: 939 Lawrence Avenue E.
 North York, Ontario Canada
 M2C 1P9

Swift Code: CIBCCATT **Account #:** 73-07616

Beneficiary's Bank //CC001000132 **Routing / BIC / NCC / BSC or ABA Number:** 026009593

Amount: _____ **Date of Transfer:** _____

Minimum Bank Charge: \$20.00 (North American) \$40.00 (International)

Total: _____

If you are sending American Dollars

PLEASE INCLUDE ALL OF THE FOLLOWING INFORMATION TO ENSURE YOUR FUNDS REACH OUR BANK

Account Name: GES Exposition Services (Canada) Limited
Bank Name: Canadian Imperial Bank of Commerce
Address: 939 Lawrence Avenue E.
 North York, Ontario Canada
 M2C 1P9

Swift Code: CIBCCATT **Account #:** 0267015

Beneficiary's Bank //CC001000132 **Routing / BIC / NCC / BSC or ABA Number:** 026009593

Amount: _____ **Date of Transfer:** _____

Minimum Bank Charge: \$20.00 (North American) \$40.00 (International)

Total: _____

Please Note: We have only included our institutions bank charges, but all wire transfer bank fees are the responsibility of the Exhibitor. Please check with your institution regarding their fees.



furnishings

Grey Fabric Side Chair



Grey Fabric Counter Stool



Grey Fabric Arm Chair



Steno Chair



30" Round / 30" High Pedestal Table



30" Round / 18" High Coffee Table



4', 6', OR 8' Long Raised Draped Table with White Vinyl Top



4', 6', OR 8' Long Draped Table with White Vinyl Top





furnishings

Coat Tree



22" W X 28" H
Chrome Sign Holder
(sign extra)



Easel



Gold Ballot Drum



Plexi Pocket



40" W x 20" D x 36" H
White Counter Storage Unit



Bag Holder 41"H



Stanchions
6" Belt



Plastic
Wastebasket



FURNISHINGS ORDER FORM

#3030 - 2600 Portland St. SE Calgary, Alberta, T2G 4M6 Tel: (403) 243-2212 Fax: (403) 243-3868 Toll Free 1-800-636-8235 www.gesexpo.ca

SHOW: 2011 Calgary Baby Show

EXHIBITOR INFORMATION

BOOTH #: _____

COMPANY _____

STREET _____

CITY _____ PROV/STATE _____ CODE _____

E-MAIL _____

PHONE _____ FAX _____

CONTACT NAME _____

DISCOUNT PRICE DEADLINE DATE: September 30, 2011

CREDIT CARD AUTHORIZATION

MASTERCARD
 VISA
 AMEX

--	--	--	--	--	--	--	--

EXPIRY DATE _____ / _____

CARDHOLDER NAME _____

CARDHOLDER SIGNATURE _____

CHEQUE ATTACHED (PAYABLE TO GES)

**ALL ORDERS MUST BE PREPAID IN FULL
(ORDERS CANNOT BE PROCESSED UNTIL PAYMENT IS RECEIVED)**

FURNISHINGS				
QTY	DESCRIPTION	DISCOUNT PRICE	REGULAR PRICE	TOTAL
	Grey Fabric Side Chair	\$34.00	\$47.00	
	Grey Fabric Counter Stool	\$74.00	\$103.00	
	Grey Fabric Arm Chair	\$35.00	\$49.00	
	Steno Chair	\$71.00	\$99.00	
	Cocktail Table 40" High	\$77.00	\$107.00	
	30" Round 30" High Pedestal Table	\$63.00	\$88.00	
	30" Round 18" High Coffee Table	\$49.00	\$68.00	
	Coat Tree	\$29.00	\$40.00	
	22" x 28" Chrome Sign Holder (Sign Extra)	\$41.00	\$57.00	
	Easel	\$34.00	\$47.00	
	Ballot Drum	\$61.00	\$85.00	
	Garment Rack on Wheels	\$39.00	\$54.00	
	White Counter Storage Unit 40" H	\$121.00	\$169.00	
	Bag Holder 41"H	\$58.00	\$81.00	
	Tape Stanchion	\$33.00	\$46.00	
	Wastebasket	\$18.00	\$25.00	

DRAPED DISPLAY TABLES 30" HIGH				
<input type="checkbox"/> BLACK <input type="checkbox"/> BLUE <input type="checkbox"/> BURGUNDY <input type="checkbox"/> GREEN <input type="checkbox"/> RED <input type="checkbox"/> SILVER <input type="checkbox"/> WHITE				
QTY	DESCRIPTION	DISCOUNT PRICE	REGULAR PRICE	TOTAL
	4 Ft. Long x 2 Ft. Wide	\$75.00	\$105.00	
	6 Ft. Long x 2 Ft. Wide	\$82.00	\$115.00	
	8 Ft. Long x 2 Ft. Wide	\$89.00	\$125.00	
	Drape Fourth Side	Add \$31.00 ea.		

RAISED DRAPED DISPLAY TABLES 42" HIGH				
<input type="checkbox"/> BLACK <input type="checkbox"/> BLUE <input type="checkbox"/> SILVER <input type="checkbox"/> WHITE				
QTY	DESCRIPTION	DISCOUNT PRICE	REGULAR PRICE	TOTAL
	4 Ft. Long x 2 Ft. Wide	\$94.00	\$131.00	
	6 Ft. Long x 2 Ft. Wide	\$103.00	\$144.00	
	8 Ft. Long x 2 Ft. Wide	\$111.00	\$155.00	
	Drape Fourth Side	Add \$31.00 ea.		

CUSTOM BOOTH DRAPING				
<input type="checkbox"/> BLACK <input type="checkbox"/> BLUE <input type="checkbox"/> RED <input type="checkbox"/> SILVER <input type="checkbox"/> WHITE				
QTY	DESCRIPTION	DISCOUNT PRICE	REGULAR PRICE	TOTAL
	3 Ft. High (Per Linear Ft.)	\$5.30	\$7.42	
	8 Ft. High (Per Linear Ft.)	\$5.75	\$8.05	

Terms & Conditions

- All orders received after the Discount Price Date will be processed at the Regular Price.
- Exhibitor is responsible for all items for the duration of the show.
- If a colour is not chosen, GES will choose a colour for you.
- Charges are for rental of equipment only. All items remain the property of GES.
- GES is not responsible for exhibit materials left in GEM rental exhibits or counter storage units.
- All claims or discrepancies must be settled at the GES Service Centre prior to show closing.
- No refunds/exchanges on cancelled draped tables or custom booth draping once delivered. 50% refund on furnishings cancelled prior to show opening.

SUBTOTAL	
5% GST	
TOTAL	
GES #R104060264	

I have read and understand the Terms & Conditions of my Agreement with GES.

Signature

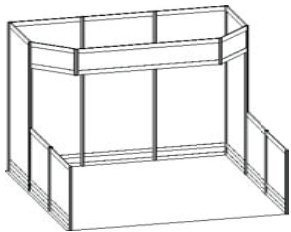
Date

#3030 - 2600 Portland St. SE Calgary, Alberta, T2G 4M6 Tel: (403) 243-2212 Fax: (403) 243-3868 Toll Free 1-800-636-8235 www.gesexpo.ca

SHOW: 2011 Calgary Baby Show	<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td style="width:60%; padding: 5px;">DISCOUNT PRICE DEADLINE DATE:</td> <td style="padding: 5px;">September 30, 2011</td> </tr> </table>	DISCOUNT PRICE DEADLINE DATE:	September 30, 2011		
DISCOUNT PRICE DEADLINE DATE:	September 30, 2011				
EXHIBITOR INFORMATION	CREDIT CARD AUTHORIZATION				
BOOTH #: _____ COMPANY _____ STREET _____ CITY _____ PROV/STATE _____ CODE _____ E-MAIL _____ PHONE _____ FAX _____ CONTACT NAME _____	<input type="checkbox"/> MASTERCARD <input type="checkbox"/> VISA <input type="checkbox"/> AMEX <table border="1" style="width:100%; height: 20px; border-collapse: collapse;"> <tr> <td style="width: 25%;"> </td> <td style="width: 25%;"> </td> <td style="width: 25%;"> </td> <td style="width: 25%;"> </td> </tr> </table> EXPIRY DATE _____ / _____ CARDHOLDER NAME _____ CARDHOLDER SIGNATURE _____ <input type="checkbox"/> CHEQUE ATTACHED (PAYABLE TO GES)				

Show Special

→ Spend less → Sell More → Look great

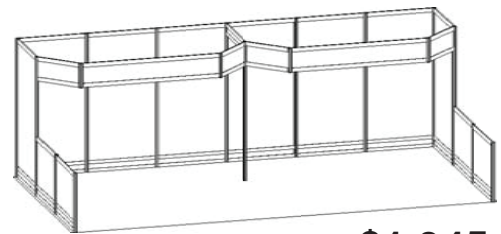


\$860.00

PACKAGE A: 10'x10' BOOTH

- Header Sign - 12"x78"
- Infill Panels
- Colour Coordinated 10'x10' Carpet
- Price after Deadline Date: **\$1,200.00**

- ✓ Installed and Dismantled
- ✓ Ready before you arrive
- ✓ No Labour Costs
- ✓ No Trucking Costs
- ✓ No Material Handling Costs
- ✓ Includes Carpet
- ✓ Includes Header Sign(s)
- ✓ Choice of Colours
- ✓ Accessories Available



\$1,345.00

PACKAGE B: 10'x20' BOOTH

- 2 Header Signs - 12"x78" each
- Infill Panels
- Colour Coordinated 10'x20' Carpet
- Price after Deadline Date: **\$1,900.00**

Indicate Date and Time you plan to arrive to merchandise your exhibit: _____ Date _____ Time _____

PLEASE COMPLETE THE FOLLOWING:	
SIZE ORDERED:	PACKAGE A: <input type="checkbox"/> 10'x10' PACKAGE B: <input type="checkbox"/> 10'x20'
Infill Panel Colour: White Only	Carpet Colour: <input type="checkbox"/> Black <input type="checkbox"/> Blue <input type="checkbox"/> Red <input type="checkbox"/> Grey
<i>(All panel & carpet colours subject to availability.)</i>	
Package A Identification Sign to Read: _____	
Package B Identification Sign to Read: Left: _____ Right: _____	
<input type="checkbox"/> Custom Header to be added	
Please e-mail artwork to: calgarygraphics@ges.com Label e-mail with Exhibitor Name & Show Name/Date (file must be eps, ai, cdr)	
Custom Header Signs/Logos will be charged \$100.00 extra per sign	
ALL ORDERS MUST BE PREPAID IN FULL (ORDERS CAN NOT BE PROCESSED UNTIL PAYMENT IS RECEIVED)	

Terms & Conditions

- Does not include lighting or electrical service.
- No refunds/exchanges once show move-in begins.
- All claims or discrepancies must be settled prior to show closing.
- All orders received after the Discount Price Date will be processed at the Regular Price.
- GES is not responsible for exhibit materials left in GEM rental exhibits or counter storage units.

I have read and understand the Terms & Conditions of my Agreement with GES.

SUBTOTAL	
5% GST	
TOTAL	
	GST #R104060264

Signature

Date



GES *Global
Experience
Specialists*



logistics

GES is proud to offer our clients a one source solution for Transportation services

GES Logistics Services

Your Choice of Reliable Service Options

- Time Critical Ground
- Expedited Ground
- 3-5 Day Deferred
- Common Carrier
- Van Line

24-Hour Tracking

Call toll free 1-800-636-8235 for immediate information on the status of your shipment

On-Site Representation

GES Logistics representatives will be on site from the beginning of move-in and throughout the event until the last shipment leaves the show floor

Competitive Pricing

You will benefit from priority delivery at competitive prices thanks to special arrangements we have with select carriers

Simplified Budgeting

Our transportation management system gives you the information you need to budget more effectively

Simplified Ordering

For your convenience choose one of the ordering options available:

- Online: www.gesexpo.ca
- Phone: 403-243-2212 or 1-800-636-8235
- Fax: 403-243-3868

Ship everywhere with GES Logistics Services.

#3030 - 2600 Portland St. SE Calgary, Alberta, T2G 4M6 Tel: (403) 243-2212 Fax: (403) 243-3868 Toll Free 1-800-636-8235 www.gesexpo.ca

PICK UP INFORMATION

COMPANY NAME: _____ PICK UP DATE: _____ PICK UP TIME: _____
 ADDRESS: _____ BUSINESS HOURS: _____ LOADING DOCK: YES NO
 CITY: _____ PROV/STATE: _____ CODE: _____ CUSTOMS PAPERWORK ATTACHED: YES NO
 CONTACT: _____ IF YES, CUSTOMS BROKER: _____
 PHONE: _____ CONTACT: _____
 FAX: _____ EMAIL: _____ PHONE: _____

I will be shipping to: ADVANCED WAREHOUSE SHOW SITE

DESTINATION

COMPANY NAME: _____ BOOTH #: _____
 ON-SITE CONTACT: _____
 SHOW NAME: _____ DELIVERY DATE: _____ DELIVERY TIME: _____
 FACILITY: _____
 ADDRESS: _____
 CITY: _____ PROV/STATE: _____ CODE: _____

SERVICE REQUIRED

ONE WAY ROUND TRIP
 SAME DAY OVERNIGHT 2ND DAY 3-5 DAY GROUND

ITEMS TO BE SHIPPED

SERVICE WILL BE CHARGED ON **ACTUAL** WEIGHT & DIMENSIONS

TOTAL NUMBER OF PIECES:	DIMENSIONS IN INCHES:	ESTIMATED WEIGHT:
_____ CARTONS (CARDBOARD)	H _____ x W _____ x L _____	
_____ CASES/TRUNKS (FIBRE) COLOUR: _____	H _____ x W _____ x L _____	
_____ CRATES (WOODEN)	H _____ x W _____ x L _____	
_____ SKIDS/PALLETS	H _____ x W _____ x L _____	
_____ CARPET/COLOUR: _____	H _____ x W _____ x L _____	
_____ OTHER LIST: _____	H _____ x W _____ x L _____	
_____ TOTAL	TOTAL WEIGHT:	

BILLING AND PAYMENT INFORMATION

COMPANY NAME: _____ ADDRESS: _____ CITY: _____
 PROV/STATE: _____ CODE: _____ EMAIL: _____ TEL: _____ FAX: _____
 CREDIT CARD NUMBER: _____ EXPIRY DATE: _____
 VISA MASTERCARD AMERICAN EXPRESS
 CARDHOLDER NAME: _____ CARDHOLDER SIGNATURE: _____

TERMS & CONDITIONS

GES assumes no responsibility for shipments left in booth by exhibitor. All materials are subject to final count and correction at time of actual removal from booth. Shipper hereby designates GES as its agent for tendering shipments to carrier. GES reserves the right to reroute any outgoing shipment via an alternate carrier in the event the requested carrier fails to pick up the shipment by established carrier check-in deadline. GES assumes no responsibility for misdirected shipments as a result of old shipping labels which remain on containers. It is the shipper's responsibility to state the national motor freight classification commodity description, otherwise shipment shall be described as exhibition materials.

1) GES shall not be responsible for damage to uncrated materials, materials improperly packed, or concealed damage. 2) GES shall not be responsible for loss, theft, or disappearance of exhibitors material after same has been delivered to exhibitor's booth. 3) GES shall not be responsible for loss, theft, or disappearance of materials before they are picked up from exhibitor's booth for reloading after the show. Bill of Lading covering outgoing shipments, which are furnished by GES CANADA to exhibitors, will be checked at time of actual pick-up from booth and corrections made where discrepancies occur. 4) GES shall not be responsible for any loss, damage, or delay due to fire, acts of God, strikes, lockouts or work stoppages of any kind, or to any causes beyond its control. 5) GES's liability shall be limited to the physical loss or damage to the specific article which is lost or damaged, and in any event GES's maximum liability shall be limited to \$0.30 per pound per article with a maximum liability of \$50.00 per item, or \$1,000.00 per shipment, whichever is less. 6) GES shall not be liable to any extent whatsoever for any actual, potential, or assumed losses of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's materials which may make it impossible or impractical to exhibit same. 7) The consignment or delivery of a shipment to GES by an exhibitor, or by any shipper to or on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth. Exhibitor is responsible to declare all hazardous materials and abide by all federal, state and local laws.

By signing this order form, shipper agrees to be bound by all its terms and conditions.

X _____ Date: _____

Please Print Name: _____

1. GES Exposition Services and its subcontractors shall not be responsible for damage to uncrated materials; materials improperly packed, glass breakage or concealed damage.

2. Relative to inbound shipments, there may be a lapse of time between the delivery of shipment(s) to the booth by GES or its subcontractors and the arrival of the Exhibitor's representative at the booth. Similarly, relative to outgoing shipment(s), it is possible that there will be a lapse of time between the completion of packing and the actual pick-up of materials from the booth for loading onto a carrier. It is understood that during such times the shipment(s) will be left in the booth unattended.

Therefore, it is agreed that GES and its subcontractors are not responsible for the loss or disappearance of Exhibitor's materials after the same have been delivered to Exhibitor's booth, nor are GES and its subcontractors responsible for Exhibitor's materials before they are picked up from the Exhibitor's booth for loading after the show. Consequently, all bills of lading covering outgoing shipment(s) submitted to GES or its subcontractors by Exhibitor will be checked at the time of pick-up from the booth and corrected where discrepancies exist.

3. GES and its subcontractors shall not be held liable for any damage incurred during the handling of equipment requiring special devices to properly load, place or reload unless advance notice has been given to GES in time to obtain the proper equipment.

4. GES and its subcontractors shall not be responsible for loss, delay or damage due to strikes, lockouts or work stoppages of any kind.

5. GES and its subcontractors shall not be responsible for ordinary wear and tear in handling of equipment, nor for loss or damage due to fire, theft, windstorm, water, vandalism, acts of God, mysterious disappearance or other causes beyond their control.

6. It is understood that GES and its subcontractors are not insurers. Insurance, if any, shall be obtained by the Exhibitor. Amounts payable to GES hereunder are based on the scope of the liability as herein set forth and are unrelated to the value of the Exhibitor's property. It is further understood and agreed that GES and its subcontractors do not provide for full liability should loss or damage occur. It is agreed that if GES or its subcontractors should be found liable for loss or damage to Exhibitor's equipment, the liability shall be limited to the specific article that was physically lost or damaged. Such liability shall be limited to a sum equal to \$0.30 per pound per article, with a maximum liability of \$50.00 per item or \$1,000.00 per shipment, whichever is less, as agreed upon damages and exclusive remedy. Provisions of this paragraph shall apply if loss or damage, regardless of cause or origin, results directly or indirectly to property through performance or nonperformance of obligations imposed by the offering of

services to Exhibitor's or from negligence, active or otherwise, by GES, its subcontractors or their employees.

7. GES, and its subcontractors shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues or for any collateral costs that may result from any loss or damage to Exhibitor's materials which may make it impossible or impracticable to exhibit same.

8. Claims for loss or damage must be submitted to GES by the close of the show. No suit or action shall be brought against GES or its subcontractors more than one year after the cause of action.

9. The Exhibitor agrees, in connection with the receipt, handling, temporary storage and reloading of its materials, that GES and its subcontractors will provide these services as Exhibitor's agent and not as bailee or shipper. If any employee of GES or its subcontractors shall sign a delivery receipt, bill of lading or other document, we agree that GES or its subcontractor will do so as the Exhibitor's agent, and the Exhibitor accepts the responsibility thereof.

10. GES and its subcontractors shall not be liable for shipments received without receipts, freight bills or specified unit counts on receipts or freight bills, such as a courier or van lines. Such shipments will be delivered to booth without guarantee of piece count or condition.

11. Empty container labels will be available at the GES Service Centre. Affixing the labels is the sole responsibility of the Exhibitor or its representative. It is understood that these labels are used for EMPTY STORAGE ONLY, and GES and its subcontractors assume no responsibility for loss or damage to contents while containers are in storage or for mislabeled containers.

12. In order to expedite removal of materials from the show site, GES shall have the authority to change designated carriers, if such carriers do not pick up on time. Where no disposition is made by the Exhibitor, materials will be taken to a warehouse to await Exhibitor's shipping instructions, and the Exhibitor agrees to be responsible for payment of charges relating to such handling at the warehouse. GES assumes no liability as a result of such re-routing or handling.

13. The Exhibitor agrees, in the event of a dispute with GES or its subcontractors relative to any loss or damage to any of your materials or equipment, that the Exhibitor will not withhold payment in any amount due to GES for material handling services or any other services provided by GES or its subcontractors as an offset against the amount of the alleged loss or damage. Instead, the Exhibitor agrees to pay GES prior to the close of the show for all such charges and further agrees that any claim the Exhibitor may have against GES or its subcontractors shall be pursued independently by the Exhibitor as a completely separate transaction to be resolved on its own merits.

The consignment or delivery of a shipment to GES or its subcontractors by an Exhibitor or by any shipper on behalf of the Exhibitor shall be construed as an acceptance by such Exhibitor (and/or other shipper) of the terms and conditions set forth in Sections 1 through 13 above.

Be sure your materials are insured from the time they leave your firm until they are returned after the show. It is suggested that Exhibitors arrange all risk coverage. This can usually be done by riders to existing policies. Contact your insurance representative. Be sure your liability insurance is in effect during transit and return of your materials, during storage and at show site.